Organizational Change Management (OCM) – Turning change into opportunity

Bringing people and technology together: The key to successful change

Why do so many IT projects fail? Because technology alone is not enough. A successful SAP S/4HANA transformation requires more than just technical expertise - it requires the right support for the people who will be working with the new solution. What happens when change management is ignored? Without the active involvement and preparation of your employees, the best technology will not deliver its full potential. SMARTsolution **OCM** helps you manage change not only from a technical perspective, but also from a people perspective.

What are the benefits of OCM?

- Develop the Solution Adoption workstream according to the SAP Activate project methodology for fast, efficient, and risk-minimized SAP projects
- Create the conditions to benefit from integrated change management:
 - Safeguarding the project duration by reducing resistance and conflicts
 - Reduced training costs through clearly communicated changes and added value through targeted employee engagement.
 - Higher productivity thanks to faster acceptance of the new solution
 - Reduced project costs due to fewer errors and reworking

The abat Group is one of the leading SAP service providers in Germany. With our abat SMARTsolution Organizational Change Management (OCM), we offer you a customized package that lays one of the aroundbreaking foundations for your successful SAP project. We help you to start the change process, lay the foundation for high acceptance of the new SAP solution and set the course for long-term success.



This is how we do it:

- Providing certified change managers
- Identifying and assessing relevant stakeholders and their influence
- Initially assessing the impact of change and recommending actions
- Developing a clear communication strategy
- Creating a customized roadmap for your change process

We deliver these results:

- Stakeholder Analysis
- Initial Change Impact Analysis
- Change Roadmap & Change Story
- Solution Adoption Kick-off after SAP Activate

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